

## **INVESTOR PRESENTATION**

November 2022



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### OVERVIEW



## LUBU COAL PROJECT UNLOCKING THE 2.6Bn TONNE RESOURCE INTO CASHFLOW

#### Coking

Coking coal strategy well underway

Mine construction and wash plant installation near completion

Entered into first offtake with AtoZ, commodities group, for delivery of 120Ktpa by end Q4 2022

Additional offtakes to be signed to utilise wash plant capacity of 240Ktpa

#### Thermal

Now assessing logistical solutions to sell thermal coal due to global increase in prices

Further wash plant capacity to be funded from internal cash flow

#### Coke

Highest margin business

Building of coke batteries following finalisation of financing package with offtakers

Target H2 2023 to deliver production/sales

### STRATEGY



## DELIVERING COAL INTO BUOYANT COAL MARKETS

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<ul> <li>The macro demand and supply picture is favourable for all Lubu products with record prices in 2022: coking coal, thermal coal and coke</li> <li>In 2022 global prices have reached approx: \$450/t for thermal coal, \$600/t for coking coal and \$650/t for coke</li> <li>Contango to sell coking coal (ex mine) for \$120/t based on MMCZ benchmark, generating margins of c.\$80/t</li> <li>Export markets can offer higher margins</li> </ul>	<ul> <li>Contango is now on the verge of first sales of coking coal following completion of wash plant</li> <li>Phase 1 is to sell 120Ktpa to AtoZ whilst we have capacity to double sales to 240Ktpa</li> <li>Phase 1B is to sell thermal coal</li> <li>Phase 2 is to build coke batteries at site and sell coke</li> </ul>	<ul> <li>The company has raised £7.5m through a placing to accelerate the work programme to first sales</li> <li>Phase 1 will be fully funded from the placing</li> <li>Phase 1B and 2 to be funded from mix of internal cash generated and offtake financing</li> </ul>

### ROAD MAP



## BECOMING A FULLY INTEGRATED PRODUCER OF COKE



### CORPORATE OVERVIEW



Existing Capita	l Structure
Standard Listing	CGO
Current Shares in Issue	472,724,023*
Market Cap (@ 6p)	£28.36M
Warrants	117.3M (@ 9.9p VWAP)
Management Options	0
52 Week Range	4.7 - 10.35p
* Following capital raise in Nov 2022 c 21.39M performance shares	of £7.5M and issuance of



#### Shareholders

RAB	44,848,482	9.5%
Namdar Family Holdings LLC	41,666,667	8.8%
Oliver Stansfield	11,141,116	2.4%
Carl Esprey	8,447,219	1.8%

#### CARL ESPREY Chief Executive Officer

Carl qualified as a Chartered Accountant and Chartered Financial Analyst, and has built an expansive career in the natural resource investment and development sector. After beginning his career at Deloitte in Johannesburg in 2001, Mr Esprey joined BHP Billiton in 2004 as an analyst focussed on mergers and acquisitions. After four years at BHP Billiton, Carl used his expertise in the resource industry to move into equity investment and joined GLG Partners in London in 2008, where he focussed on natural resources investments.

#### Oliver Stansfield Non-Executive Director

#### ROY PITCHFORD Chairman

Oliver joined Tavira Securities in January 2022 to set up a new natural resources corporate broking division. Prior to that he was the CEO of Brandon Hill Capital, a specialist natural resources corporate finance advisor and broker. Since 2004 he has focused on equity sales, developing relationships with a broad range of investors including Funds,

Family Offices and High-Net-Worth individuals. During his career, he has helped raise in excess of £1bn for junior resource companies in a variety of jurisdictions and across a multitude of commodities.

Roy has had an illustrious career in the mining industry, and has previously held the roles of Chairman of Anglo-African Minerals Plc, Non-Executive Director of Falcon Gold Zimbabwe Ltd., Non-Executive Director of Keras Resources Plc, Independent Non-Executive Chairman of Village Main Reef Gold Mining Co. Ltd., Chief Executive Officer & Non-Executive Director of African Minerals Ltd., Chief Executive Officer of African Platinum Plc, Chief Executive Officer of Masasa Mines (Pvt) Ltd., Chief Executive Officer of Central African Gold Ltd., Chief Executive Officer of Cluff Resources Zimbabwe Ltd, Chairman of Lesego Platinum Mines and Chief Executive Officer of Vast Resources. Roy is also ex-President of the Chamber of Mines of Zimbabwe.

#### Jacques Cormack Country Manager, Zimbabwe

Mr. Cormack has significant experience in operations management and is the Managing Director of Monaf Investments PVT LTD in Zimbabwe. He has worked with many stakeholders across the globe and plays a key role with the start-up of new companies. Coming from a mining background, he has over 20 years' experience in the field with a proven ability to develop and strengthen management teams in order to maximise company profitability and efficiency.

#### Siphathisiwe Nkomo Marketing Manager

Ms Siphathisiwe Nkomo (Phathi) holds a Bachelors in Business Administration from the University of Nicosia (Cyprus). She has also studied Applied Chemical Technology, Quality Assurance with the University of Zimbabwe, as well as Project Management with the Cambridge International College (UK). Core competencies include coal, coke, gas and water analysis, coal processing, optimization of coal seams to match market demand, as well as liaison with end users on product performance and continuous improvement. Her journey started with the Hwange Colliery Company's Quality Assurance department where she focused on coal, coke, gas and water analysis as well as implementation of Quality Management Systems from 2003 till early 2011. On joining Makomo in 2011, her initial role was to set up the Quality department as custodian of Total Quality Management processes from exploration right through to after sales service for customers. Phathi has been involved in identifying new and potential markets as well as optimization of available resources to match customer requirements.

#### Richard Rice Technical Manager

Richard is a geology graduate of the University of the Witwatersrand and has over 39 years of professional experience leading multi-disciplinary teams in finding orebodies and establishing mines in developing countries around the world, particularly in Zimbabwe and Africa. Richard is registered with the SACNASP council as a professional geologist and first became involved in the Lubu Project in 2010 and is currently responsible for overseeing the ongoing exploration programme. Richard has headed up the technical departments for two AIM listed mining companies and was a Senior VP for Sun Mining, a private equity mining company with assets in Russia, Kazakhstan, Canada and South Africa. Richard has also managed successful exploration programmes all over the world, and specialises in the application of computer modelling in the evaluation of mining opportunities.

#### Mamadou Coulibaly Country Manager, Mali

Mamadou is a geologist with 12 years experiences in mineral exploration. Mr Coulibaly started work with Randgold Resources as a Senior Generative Geologist. He completed several geological research projects involving field mapping, core logging and data analysis. Mr Coulibaly has worked with several professionals from various academic institutions including Kingston University and the University of Western Australia. Mr Coulibaly has extensive knowledge and experience of the geology of the West African Birrimian and has often taught geological classes and structural workshops.

## CONTANGO ASSET PORTFOLIO



NOVEMBER 2022



## THE LUBU COAL PROJECT

Lubu Coal Project Zimbabwe

ZIMBABWE

## THE LUBU COAL PROJECT

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At over 2.6Bn tonnes, Lubu is one of the largest coal resources in Southern Africa

Contango owns 70% of Lubu and benefits from cost recovery from the balancing 30% held by local African partners

Lubu is expected to develop a suite of coals to service a variety of markets

Initial strategy is to develop coking coal and subsequently bring thermal coal by-product into market

Longer term, become a fully integrated manufacture of coke thereby capturing highest margin product

Initial development of Block 2 containing identified 96Mt of coking coal resource suitable for conversion into coke

Manufacture coke on-site through installation of coke batteries (subject to relevant financing)

Coking, Thermal and Coke products have recorded record prices in 2022 due to supply and demand shifts



## Completed work programme at Lubu 2022 YTD

- DELIVERY OF MINING EQUIPMENT TO SITE
- ACQUIRED FLEET OF TRUCKS
- BUILT STAFF ACCOMMODATION CAMP
- COMMENCED MINING AT BLOCK 2
- BUILT 30KM ACCESS ROAD TO LUBU
- CLEARED SITE TO INSTALL WASH PLANT AND ASSOCIATED INFRASTRUCTURE
- BULK SAMPLING OF COKING COAL BY OFFTAKE GROUPS
- ACQUIRED WIRTGEN 2200 SURFACE MINER
- ACQUIRED WASH PLANT WITH 240,000TPA WASHING CAPACITY



## PHASE 1 - COKING COAL

- Phase 1 economics are extremely healthy and the areas targeted are specifically chosen to compliment the Phase 2 development
- When operational, infrastructure at site will have the capacity to mine, wash & sell upto 240Ktpa
- Additional capacity of 240Ktpa can be added by installing further wash plants at a cost of US\$ 1-2M per plant
- Current contracted coking coal offtake at 10Kt per month of washed coking coal at mine gate

Estimate	\$/t
MINING COST (US\$/t)	15
YIELD FROM WASHING	40%
WASHING COST (US\$/t)	5
COKING COAL COST ROM (US\$/t)	42
DOMESTIC PRICE - Px Mine (US\$/t)	120 *
MARGIN (US\$/t)	c.\$80/t

\* Minimum price under offtake arrangement

New demand from energy displacement in European markets

Coal power stations now being redeployed by European countries

Gas price increases has stengthened the demand for coal due to substitution

Coal power generation up 31% in Germany in 2022

Prices hit c.\$450/t from \$120/t over last 12 months

#### Supply

Russia supplied majority of thermal coal to Europe prior to sanctions – approx. 47Mt lost to EU markets

US and Australian supply has decreased in last 10 years due to closures of large mines

Xcoal Energy\* estimate global supply gap of 96Mt

\* https://www.mining.com/coal-price-renaissance-how-long-can-it-last/

# Fitch raises thermal coal price predictions as energy crisis persists



🗈 Summary 🔐 Companies

- Tanzania expects thermal coal exports to double this year
- European buyers prepared to pay top dollar, miners say
- Loss of Russian energy leads to rush for polluting coal
- Landlocked Botswana also exports to Europe as prices surge

DAR ES SALAAM, Sept 20 (Reuters) - The sleepy Tanzanian port of Mtwara mainly dealt in cashew nuts until late last year. Now it bustles with vessels loading up with coal, as Russia's invasion of Ukraine drives a worldwide race for the polluting fuel.

Tanzania traditionally exports thermal coal only to neighbouring countries in east Africa; sending it further afield was out of the question, as it required trucking the material more than 600 km from mines in its southwest to Mtwara, the nearest Indian Ocean port.

- A new complimentary strategy based on significantly improved market fundamentals for thermal coal
- Thermal coal price has risen from \$125/t to \$450/t over last 12 months
- Circa 60% of the coal at Block 2 is thermal and originally expected to be mined as by-product of coking coal
- Currently looking to finalise export scenario for thermal coal, having received a high volume of approaches for Lubu thermal coal from buyers across the globe
- Modest expenditure of \$1-2M (from cash flow) will enable an additional 240Kt per annum of washed coal

Estimate	\$/t
MINING COST (US\$/t)	5
YIELD FROM WASHING	50%
WASHING COST (US\$/t)	5
THERMAL COAL COST ROM (US\$/t)	15
TRANSPORT TO PORT (US\$/t)	225
PRICE FOB (US\$/t)	350 *
MARGIN (US\$/t)	c.\$110/t
* Based on current offtake negotiations and intern	ational coal pricing

- Following production & sale of coking coal, the company intends to manufacture coke at site
- Sales will target South African and global ferro-alloy and industrial markets
- Numerous discussions held with a mixture of commodity traders and industrial consumers.
- Expectation to enter offtake arrangements for coke shortly
- Total CAPEX for installation of 150Kt coke capacity is approx. \$5M and expected to be funded through pre-pay on any offtake contract
- First coke sales expected H2 2023

## SUMMARY

Asset	<ul> <li>Lubu is a strategic coal asset in Southern Africa with over 2.6bn resources of coking and thermal coal</li> <li>Site infrastructure and mine near completion</li> <li>Wash plant installation underway</li> <li>Completed coking coal test confirm high quality coking coal/coke product to global market</li> </ul>
Value	<ul> <li>CGO has offtake with leading South Africa commodities firm, AtoZ</li> <li>Initial 120,000tpa offtake</li> <li>Scope to double production with wash plant capacity at 240,000tpa</li> <li>Sales of thermal coal by-product pending final logistics review</li> <li>Target is to become fully integrated producer of coke from H2 2023</li> </ul>
Timing	<ul> <li>Coal and coke prices reached record highs in 2022</li> <li>Favourable demand/supply outlook for coking/thermal coal and coke products</li> <li>CGO intends to unlock considerable value at Lubu through phased development from internal cash flows and non equity sources of capital</li> </ul>



## APPENDIX

## POSSIBLE MARKET VOLUMES AND PRICING

Product	Market	Typical Required Volume Per Month	Indicative Price (Usd/Ex-Mine)	
Thermal Coal	International Market	10,00 -20,000T	\$75-100	
Thermal Coal	Hwange Power Station	120,000T	45	
Industrial Coal (sold as NPD)	Lafarge Zimbabwe	2000T	66	
Industrial Coal (sold as NPD) 0-50mm	Export via Commodity Brokers	Up to 30,000T	66	
Industrial Coal (sold as NP) 20-50mm	Kafue Steel Zambia	2000T	66	
Coal Duff (-10mm)	PPC Group	10,000T	30	
Coking Coal	Zimasco	13,300T	120	
Coking Coal	Export via Commodity Traders	Up to 30,000T	120	
Foundry Coke	Foundries	2,000T	365	
Metallurgical Coke	Steel	30,000T	325	

## RESOURCE TABLE - AS AT 30 APRIL 2018

Block	Seam	Ply	Thick (m)	Area (mm²)	Volume (mm²)	Density (ton/m³)	GTIS (Mt)	Drill Grid (m xm)	Confidence Level	Geological Loss (%)	TTIS (Mt)	
B1	ALL	ALL	26.78	0.022	0579	1.675	0.968	147	INFERRED	20	0.774	
B2	ALL	ALL	36.33	16.452	499.960	1.652	881.601	490	INDICATED	15	702.208	
B3	ALL	ALL	51.43	1.542	63.536	1.673	106.026	517	INFERRED	20	84.821	
В	ALL	ALL	42.88	5.182	211.156	1.666	351.006	916	INFERRED	20	280.805	
B5	ALL	ALL	44.91	2.750	108.133	1.664	179.501	917	INFERRED	20	143.601	
B6	ALL	ALL	44.53	3301	135.362	1.670	225.454	1,250	POTENTIAL	30	157.818	
B7	ALL	ALL	39.39	6.558	241.906	1.669	402.733	1,459	POTENTIAL	30	28913	
B8	ALL	ALL	34.11	4.008	130.164	1.677	217.761	1,402	POTENTIAL	30	152.433	
B9	ALL	ALL	35.75	1.437	49.852	1.664	82.746	1,192	POTENTIAL	30	249.347	
B10	ALL	ALL	36.16	7.647	215.813	1.655	356.211	1,098	POTENTIAL	30	249.347	
B11	ALL	ALL	40.82	3.198	119.545	1.661	198.076	1,239	POTENTIAL	30	138.653	
B12	ALL	ALL	34.69	5.382	183.680	1.658	303.760	1,331	POTENTIAL	30	212.632	
TOTAL			38.46	57.480	1959.686	1.662	3250.368	1,003		24.2	2642.320	

INDICATED         702.2 Mt         INFERRED         510 Mt         POTENTIAL         1,251 Mt         TOTAL         2.6 Bt			INDICATED	702.2 Mt	INFERRED	510 Mt	POTENTIAL	1,251 Mt	TOTAL	2.6 Bt
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THE LUBU COAL PROJECT - GALLERY



## PROJECT GALLERY









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